



# FAST-FOOD

## Next-Gen Intelligent Enterprise SAP S/4HANA Cloud solution for the Food Industry

A comprehensive RISE with SAP offering that brings together everything you need to transform your business in the way that works best for you.



### The Solution

To achieve growth and innovation goals, small and medium sized enterprises in the Food & Beverage industry need a platform to speed up their business process and simplify their decision-making.

FAST-FOOD is a pre-configured Next generation Intelligent ERP solution powered by RISE with S/4HANA Cloud. It consists of best practices, a standardized content library to support your implementation projects with ready to run business processes.

FAST-FOOD has led to operational excellence and better-informed decision making across the process chain at more than 30 satisfied food companies.



### Completing the end-to-end process chain

-  Smart contracting for fresh products and private label packaging
-  Higher efficiency for warehouse and transport operations
-  Improved customer fulfilment
-  Optimal cost prediction and margin Attainment
-  Ensuring transparent, consistent information about every step of the production process

### Key differentiators

- ✓ Go live starting from 4 months
- ✓ Working together with consultants understanding the food business
- ✓ Quality assurance, FAST-FOOD has been successfully delivered to over 30 clients.
- ✓ Agile project approach ensuring intermediate milestones are met
- ✓ Benefit from real-time embedded analytics and the capability to define them yourself.

# Solution Overview

Inventory Management	Production Planning & Execution	Procurement	Sales	Finance
Batch Management	Forecasting / Demand Management	Supplier Management	Sales Orders	General Ledger
Inventory Count and Adjustment	Make-to-Order Production	Sourcing and Contracts	Intercompany sales	Accounts Receivable/ Payable
Stock Transfers	MRP with Shelf Life	Operational Procurement	Billing	Fixed Assets
Supplier Consignment	Production Capacity Management	Invoice Management	Credit Management	Product Costing
Inventory Analytics	Production Planning Analytics	Procurement Analytics	Customer Returns	Profitability management

## Pricing

RISE with SAP S/4HANA Cloud, private edition

SW Subscription	Implementation	AMS
from SGD 276 / FUE per month*	from SGD 259k	from SGD 875 / FUE per month*

Scope includes:

- Order-to-cash
- Procure-to-pay
- Production execution & planning
- Inventory management,
- Finance and controlling

For SAP S/4HANA Cloud - Dedicated system and SAP-

- managed services in private cloud
- Hyperscaler / datacentre of choice^
- Implementation services
- Post go-live support (min. 4 weeks)
- End-user training
- Technical system upgrades
- Software upgrades

\* Min 40 FUE (Full Use Equivalent) & min 3 years subscription

^Microsoft Azure as default option

### Optional Add-ons for RISE with SAP:

Use annual **Consumption Credits\*** of up to EUR16K (approx. SGD 26k) to offset the subscription cost of:

- **SAP Intelligent Robotic Process Automation (IRPA)**
  - Service cost from SGD16K
  - 5 bots
  - Bot configuration and testing
  - User training

### SAP Business Network Starter Pack (Ariba Network)^

- **Included in package:**
  - 2,000 PO & invoices
  - PO & Service Orders
  - Order Confirmation
  - Invoice
  - Payment

\* Consumption credit also usable for SAP Business Technology Platforms

^ SAP Business Network to be delivered and implemented by SAP

### Complement with

#### SAP Analytics Cloud (min. 25 users) from SGD 25k\*

- Annual subscription + implementation +AMS cost
  - Includes initial setup and pre-delivered Consumer Products Business Content
  - Initial intake and model setting
  - Enablement training

\*Actual license requirements will be determined during Discovery Sessions



## Why delaware?

We take a proven, agile and structured approach in our work, providing our clients with end-to-end solutions to address all of their business needs and processes. We value close collaboration with our clients to understand their business requirements. We have over 15 years of experience in SAP implementation, with a rich history of highly successful partnerships across numerous industries. We are the proud recipients of the 2019 & 2020 SAP Pinnacle Awards, 2021 & 2020 Gartner Magic Quadrant and 2019 & 2020 Channel Asia Channel Choice Awards.

SAP® Qualified  
Partner-Packaged Solution



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## Our References



### About delaware

delaware is a fast-growing, global company that delivers advanced solutions and services to organizations striving for a sustainable, competitive advantage. We guide our customers through their business transformation, applying the ecosystems of its main business partners, SAP and Microsoft. We continue to serve our customers afterwards, thus ensuring continuity of operations and continuous improvement. In all perspectives, delaware applies its own sustainable business model that aims for the long term. More than 3000 professionals work in 14 countries spread over Europe, Asia and the Americas. Visit us at:

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